



Suresh Ganesan

SENIOR SUPPLY CHAIN & PROCUREMENT PROFESSIONAL

CAREER OBJECTIVE

Procurement and Supply Chain professional with 9 years of experience across manufacturing, fabrication projects, and international procurement. Experienced in strategic sourcing, technical and commercial procurement, CAPEX/OPEX, P2P, contract management, vendor development, and project procurement. Seeking to contribute my cross-functional and international experience to drive cost efficiency, supplier performance, and timely project execution while growing into a broader procurement leadership role.

EXPERIENCE

● ATMARTH TEKNIK SOLUTIONS PRIVATE LIMITED

Senior Procurement Executive (supporting client AirTrunk as Senior Procurement Manager)

August 2026 – Present | Chennai, India

- Led RFI activities on the Felix platform, including vendor stakeholder meetings, RFI preparation and dispatch, and vendor onboarding.
- Managed vendor communication and documentation, and issued RFQs on Felix.
- Conducted tender comparison and bid evaluation to shortlist vendors.
- Drafted, negotiated and executed Work Orders (WO), Service Orders (SO) and Master Service Agreements (MSA) through Jira.
- Completed Know Your Supplier (KYS) checks and NDAs with vendors.
- Raised Purchase Orders in coordination with the ICT team.
- Tracked supplier relationships and KPI deliverables, with Power BI dashboard updates.

● FRANKLIN OFFSHORE INTERNATIONAL PTE LTD

Procurement Engineer, Fabrication & Project Division

May 2025 – May 2026 | Singapore

- Managed end-to-end procurement for fabrication projects, including PR creation, PO conversion and material availability as per drawings and BOM.
- Evaluated, onboarded and developed vendors based on quality, cost, delivery performance and technical capability.
- Negotiated pricing, contracts and payment terms to achieve cost savings and align with budget targets.
- Tracked orders and followed up with suppliers to ensure on-time delivery to support project schedules.
- Coordinated with design, production, quality and warehouse teams to meet specifications and optimize inventory levels.
- Reviewed MTCs and inspection reports, ensuring documentation accuracy, traceability and compliance with standards and client requirements.
- Handled non-conformance issues and invoice verification; resolved delivery and billing discrepancies.
- Analyzed quotations and market trends to optimize procurement strategies and cost efficiency.
- Maintained procurement documentation for ISO audits and reporting; coordinated with finance on payment processing and vendor payment advice.

● LOYAL TEXTILES MILLS LIMITED

Assistant Manager, Purchase and Projects

June 2017 – May 2025 | Chennai, Tamil Nadu, India

- Developed strategic sourcing plans to optimize costs and supplier relationships.
- Conducted market research to identify suppliers and track market trends.

CONTACT

mailmesuresh005@gmail.com

+91 9787932244

+65 80923216

Chennai, Tamil Nadu, India

[LinkedIn](#)

[GitHub](#)

CORE SKILLS

Supply Chain Strategic Sourcing

Procurement P2P

CAPEX / OPEX

Vendor Management

Contract Management

RFI / RFQ / RFP Global Sourcing

MRP Inventory Optimization

SOFTWARE

NOW ERP 6.0 MS Office

AutoCAD Oracle DBMS

SAP HANA SolidWorks Power BI

Oracle EPB

TOOLS

Jira NetGain NetSuite

Compliance Catalyst Felix

Excel Query

EDUCATION

- **B.E. Mechanical Engineering**
Agni College of Technology,
Chennai
2017 | 8 CGPA
- **HSC** — Govt. Higher Secondary
School, Tanjore
2013 | 86%
- **SSLC** — Govt. Higher Secondary
School, Tanjore
2011 | 93%

CERTIFICATIONS

- Lean Six Sigma – Green Belt
- NDT
- PLC & SCADA

ACHIEVEMENTS

- Best Employee of the Year — 2019
& 2021
- Gold Award, QCFI Kaizen Mela,
Madurai Chapter — 2018
- Presented over 35 Kaizens in Loyal
Group Kaizen competition

PERSONAL DETAILS

DOB: 01/09/1995
Marital status: Single
Nationality: Indian
Languages: Tamil, English

- Oversaw the procure-to-pay cycle for CAPEX, OPEX and MEP.
- Managed contract lifecycle and work orders, including BOQs, rate analyses and contract drafting for manpower, O&M and service contracts.
- Evaluated and negotiated supplier contracts.
- Implemented best practices to enhance procurement and 5% cost reduction.
- Identified and mitigated supply chain risks.
- Coordinated with Finance on supplier payments and reconciliations; maintained and reported on financial records.
- Maintained QMS, EMS and OHSAS documentation per ISO standards.
- Conducted 5S audits, tracked costs monthly and provided MIS reports to management.
- **Handled areas:** civil contracts and purchases; O&M and manpower service contracts; OEM work orders; dyes and chemicals; firewood; spinning, weaving, sizing and knitting materials; machinery purchase and sales; modernization and expansion projects; IT material and software licenses; purchase consultant for TSM & MRCAS colleges.

KEY ENGAGEMENTS

- Modernization & Expansion Project (MEP) — **1800 Million**
- AOP (CAPEX & Civil projects) — **1200 Million**
- Naidupeta, AP plant fire damage restoration project — **500 Million**
- O&M contracts for Wartsila 12V32LN (4MW) & Kirloskar S.E.M.P.T Pielstic (2.5MW) Genset
- Guarding service agreement for AP Plant
- LOYAL Group AMC for weighing balance & swimming pool
- Work order for PICONOL N.V — **17,27,700 EURO**